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The Cat Connection Annual Report 2023

Mission

The Cat Connection is a 501(c)(3) nonprofit no-kill organization whose mission is to find a safe and loving home for every cat. As an all-volunteer (with the exception of our Shelter Directors) organization, our three-pronged approach to achieve this mission is:

- Our primary mission is to rescue abandoned, stray, abused, neglected, unwanted, and injured cats, and to facilitate their adoption into responsible permanent homes.
 This includes special needs cats and kittens with conditions that will require a specialized approach to adoption.
- We also support our cat community by providing much-needed veterinary and behavior consulting services to caring cat owners who cannot afford to provide basic veterinary care to their beloved pets, including spay/neuter, vaccinations, microchipping and emergency procedures.
- The third aspect of our mission is to help control the feral cat population through our Trap-Neuter-Return-Maintain (TNRM) program, and through the trapping and socialization of feral kittens.

We continue to serve the MetroWest and greater Boston area. Through our network, we also support cat rescue throughout eastern Massachusetts and have partnered with rescues in Tennessee and St. Thomas as well as countries such as Oman and Qatar to save abandoned cats and support overcrowded shelters.

Summary for 2023



Programs and Shelter Operations:

2023 was our second full year at the shelter. Through this additional experience we have been able to refine our shelter policies, learn best practices for handling cats, and continuously onboard new volunteers, all while providing the highest standards of care for our shelter residents. We have been able to expand on our mission and surpass our goal of 400 adoptions!

Community Support:

We have continued to assist low-income individuals in the community through our CatNAPS spay/neuter and our medical assist programs, as well as the Pawsitive Pantry. Through these programs, we have been able to help families provide medical care and food for their furry loved ones. These programs also support our mission through reducing cat abandonment and displacement.

Events:

2023 was another successful year for TCC's events by both getting our mission out to the public and raising funds to support our cause, all while having a great time in honor of our feline friends! The June Garden Party and November Whiskers & Whiskey gala were our two largest fundraising events. In addition, the events committee kept cat lovers busy by hosting trivia nights, rummage sales, a See's Candy Fundraiser, restaurant and corporate partnerships, a Clay Room fundraiser, a calendar raffle, Kitten Cuddles with Google employees at their offices in Cambridge, attending the Loving Cats Worldwide conference, our annual run/walk Rescue Cat event, and wine tastings - just to name a few of the many other events!

Financial Overview:

We ended the year with a net loss of approximately (\$76,000), including non-cash amortization of \sim30,000$, on revenue of over \$400,000, more than doubling revenue from 2022. The increase in revenue was primarily attributable to adoption fees and donations.

Major expenses include:

- \$219,000 in expenses for veterinary care. Overall, Program expenses, which include vet and cat care, more than doubled in 2023.
- Administrative costs, including employment and shelter maintenance expenses, were approximately 30% of total revenue, representing a year-over-year increase of 15%, or ~\$16,000.
- Occupancy comprised 24% of expense, (not including the non-cash shelter construction amortization cost of approximately \$30,000) and was driven by three years (2021-2023) of triple net costs (~\$31,000), all paid in 2023.

With a cash net loss in 2022 of (\$94,945) versus a cash net loss in 2023 of (\$45,931), TCC is moving towards achieving a cash surplus in 2024/2025, barring any unforeseen circumstances.

TCC 2023 Achievements

• TCC continued to control the number of colonies and colony cats, continuing TCC's goal of long-term reduction of homeless cats.

- Garvan Giltinan finished his first full year as shelter director and TCC brought on Cassie O'Connell as co-shelter director.
- TCC onboarded and trained over one hundred new volunteers.
- The Board Development Committee recruited one new board member who specializes in financial analysis and data management.
- The adoption goal for 2023 of 400 cats was far surpassed as TCC found forever homes for 465 cats.
- TCC continued to partner with PAWsitive Pantry, distributing thousands of pounds of pet food to low-income families in MA.
- With a total of 22 cats in our Medical Assist Program in 2023, TCC continued to help families in need to afford medical care for their cats. This was partially funded through the \$2,000 Jones Partnership Grant. The additional \$14,000+ was funded through donations.
- TCC hosted many fundraising events, raising ~\$62K. We expanded on our smaller event fundraisers, raising close to \$7K.
- The TCC Grant Committee, co-chaired by Elisif Brandon and Susan DeLellis, brought in \$25,800 in grants for veterinary care, the CatNAPS program, enrichment toys for the shelter, and PAWsitive Pantry.
- TCC continued to grow our social media presence, increasing Instagram followers by 28% and increasing Facebook followers by 8%.

Future Improvements for 2024

- In 2024, our goal is 500 adoptions.
- The Board Development Committee continues to look to increase Board size by recruiting new board members from both within and outside the organization.
- TCC is working towards transitioning from deficit years back to profitability and a healthy reserve fund.
- TCC continues to build our development capabilities and nurture engagement of our largest donors.
- The impact of small event fundraisers continues to increase, aiding the marketing and brand awareness of TCC's shelter by building relationships with community partners.
- TCC is continuously working to streamline operations and improve collaboration across intake, foster, medical, and adoption workflows.

Funding Sources

The largest source of income for TCC is adoption/surrender fees (\$145,189). Donations, membership, tributes and workplace giving were the second highest income source (\$139,275). Whiskers & Whiskey, the Garden Party and other fundraising events were the third largest income source (\$61,786).

Our generous donors and supporters help us to fulfill our mission. Many thanks to Brookline Grooming and Pet Supply, Loyal Companion, Ocean State Job Lot, Pet Supplies Plus, Pet World, Petco, PetSmart, Shaws, Star Market, Stop & Shop, and Whole Foods, and to our vets who give us discounted service for cats, including BluePearl, Heal Veterinary Clinic, PetMedic, VCA City Cats, Boston Animal Hospital, VCA Rotherwood, and Veterinary Emergency Group and all the generous individuals and businesses who donated items for our raffles and silent auction.

TCC received grant funding from the Morbid Podcast, the Jones Partnership Fund (through First Parish in Waltham), the Ahimsa Foundation, Mass. Animal Coalition, Petfinder Senior Pet Adoptions, and the National Grid/Waltham Chamber of Commerce.

2023 Shelter Stars!

TCC could not achieve its life-saving mission without its army of dedicated volunteers. These monthly Shelter Stars went above and beyond for the kitties in our care.

Chloe Guttmann	Ella Barker	Mike Bloom
Pascale Perusse	Kristen Dowcett	Charlotte White
Yeji Cho	Judith Whittier	Christine Russo
Eunji Cho	Peter Bergquist	Miranda Hamblin

Officers and Board of Directors Dec 31, 2023

Taline Lorensian, President Deni Auclair, Treasurer Elise Ryan, Secretary/Director of Operations Emily LaRosa, Director of Data & Informatics Karen Evans, Director of Development

TCC Cat Report 2023

Category	Quantity
Cats on hand Jan 1	59
Total Cats Received	546
Average Cats in Colony	5
Total Colonies	3
Total Adoptions	464
Total Cats Euthanized or Died	11
Cats on hand Dec 31	121





TCC Event Sponsors 2023 (in alphabetical order)

Antico Tico, Inc. JBJ Counseling

Anonymous Kaceli Dental Aesthetics
Beth Mandelbaum & Richard Bernstein Lexington Dental Care
Braunweiss Parker Key Law LLC

Cronkite Family Steve Snider

Colvin's / Haffner's Gulf Station Vanessa M. Norris Ceramics

The Dog Retreat & Spa Village Bank

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Helmsman Financial Services

Company, Organization and Foundation Donors 2023 (in alphabetical order)

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Arancini Inc Pinz

Attractive Nails Frank Pepe Pizzeria Rebecca Kinkead Studios

Backyard Sellers Goods Fuel America Robert Norman

Burton's Grill Game Underground Photography

Celebrity Series of Boston Grassfields Roche Brothers
Central Rock Gym Hagen Group Savers Bank

Chakra Power Yoga Heath Properties Solea

Charisma Heritage Museums & Sports Museum

Charles River Canoe & Gardens Starbucks

Kayak Huntington Theater The Cat in the Box Charles River Hospitality Il Casale The Concord Museum

Group Institute for The Local

City Works Eatery Contemporary Art The Outer Limits
Colvin's Inc Lexington Venue Cinema TLK Pet Care

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Adrianne Medeiros Amy Sims Anne Slater

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Ahmed Ghonimy Ananda Montoly Anne-Marie Martin

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Aleksey Trubitsyn Andrea Grossman Annie Witte

Alexander Fanous Andrea Lippa Anonymous

Alexandra Chase Andrea Plante Anthony Dongfack

Alexandra Kelly Andrea Saccardo Antonia Zaccaria

Alexandra Smith Andrew Welch April Xie

Algenia & Robert Block Andria Hanafin Archana Iyer

Ali Eshghi Angela Rothemich Ariel Zisa

Ali Ziegler Ann Gurka Arielle Melino

Alice Marullo Ann Murphy Armen Essayan

Alisa Skatrud Ann Trombly Arran Underdahl

Alison Milne Ann-Marie Babish Ashley Johnson

Allegra Manacher Anna Cataldo-Holmes Ashley Murphy

Alyssa Goldman Anna Lazzaro Ashley Nazemi

Amanda Briere Anna Li Ashley Sykes

Amanda Gazin Anna Quintiliani Ashton Kennedy

Amanda Howard Anna Roberts Ashtyn Kollar

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Barbara Briscoe Bianca Boudreau Carol and Bill Dawe

Barbara Carboni Bianca Curiel Carol Brown

Barbara Delano Bob Rohrer Carol Chaisson

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Christine Foran Dana Homer Dawn Mullins

Christine Phillips Daniel Hemstreet Dawn Tringas

Christine Sheen Daniel Thompson Deanna Casey

Christopher Brown Danielle Harris Deanna Witter

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Christopher Lloyd Danielle Pisechko Deborah Beane

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